

Financial Data (Non-Consolidated) 財務データ(個別) 2

Non-Consolidated Statements of Income 損益計算書

(¥ Million / 百万円)

		'15/03	'16/03	'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03
Net sales	売上高	1,470,975	1,649,765	1,720,394	1,814,277	1,925,518	1,975,150	1,863,934	1,976,165	2,006,066	2,149,713
Cost of sales	売上原価	1,153,803	1,274,145	1,309,711	1,358,558	1,458,008	1,494,529	1,427,976	1,519,190	1,560,115	1,663,347
SG&A expenses	販売費及び一般管理費	198,506	207,982	212,010	217,728	226,881	230,568	209,480	216,317	214,319	241,557
Operating income	営業利益	118,665	167,638	198,673	237,990	240,628	250,053	226,478	240,657	231,631	244,809
Interest income and dividends income	受取利息・配当金	18,832	22,829	23,151	28,504	30,266	32,821	74,133	31,127	40,901	55,046
Total non-operating income	営業外収益計	38,790	27,792	26,961	35,390	34,077	36,821	79,066	37,468	46,355	68,747
Interest expenses	支払利息	1,521	1,031	1,008	1,479	1,763	2,261	3,281	3,719	5,251	9,504
Total non-operating expenses	営業外費用計	6,780	11,567	13,288	10,342	6,249	11,292	17,211	23,256	16,291	17,921
Ordinary income	経常利益	150,675	183,863	212,346	263,039	268,457	275,581	288,332	254,870	261,696	295,635
Extraordinary income	特別利益	11,653	10,178	913	13,851	2,773	3,186	4,117	1,889	5,650	42,792
Extraordinary losses	特別損失	8,323	74,805	7,973	6,693	17,009	11,840	50,176	22,331	8,934	8,260
Income before income taxes and non-controlling shareholders' interests	税金等調整前当期純利益	154,006	119,236	205,285	270,197	254,220	266,928	242,274	234,427	258,412	330,167
Income taxes and others	法人税等	57,049	37,245	57,702	71,974	71,692	70,443	59,727	69,046	53,119	85,681
Net income	当期純利益	96,956	81,991	147,582	198,223	182,528	196,484	182,546	165,381	205,293	244,486

Operating Data (Non-Consolidated) 事業データ (個別)

Orders Received by Business Segment (Non-Consolidated) 事業別 受注高

		(¥ Million / 百万円)									
		'15/03	'16/03	'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03
Single-Family Houses	住宅	377,368	387,303	391,442	380,415	398,161	352,211	331,861	296,189	263,367	303,412
Custom-built houses	戸建住宅	237,825	250,325	259,792	243,157	262,524	234,898	210,841	188,134	153,581	178,268
Houses in housing development projects	分譲住宅	63,682	56,928	54,280	55,998	53,819	44,962	43,031	37,354	37,423	43,493
Land (including residential lots of housing development projects)	土地	75,860	80,050	77,370	81,259	81,816	72,349	77,988	70,700	72,362	81,649
Rental Housing	集合住宅	460,861	507,820	529,601	515,047	543,018	441,911	388,918	362,215	422,719	549,144
Condominiums (for sale)	マンション	100,610	114,175	112,484	120,442	107,199	138,793	115,250	144,660	223,014	122,854
Commercial Facilities	商業施設	315,531	337,967	399,013	404,628	476,248	531,040	493,808	500,241	540,667	601,330
Logistics, Business & Corporate Facilities	事業施設	268,233	282,619	286,609	357,799	399,613	415,467	354,883	478,797	461,992	517,650
Total	合計	1,590,528	1,710,360	1,798,319	1,867,655	2,010,318	1,957,003	1,768,017	1,869,049	2,017,052	2,178,431

Sales by Business Segment (Non-Consolidated) 事業別 売上高

		(¥ Million / 百万円)									
		'15/03	'16/03	'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03
Single-Family Houses	住宅	375,267	378,214	390,308	385,334	383,611	353,938	325,277	334,059	305,949	300,807
Custom-built houses	戸建住宅	235,688	242,447	256,283	248,783	247,315	235,048	207,530	219,294	191,419	173,976
Houses in housing development projects	分譲住宅	62,755	57,077	55,139	55,673	53,298	46,256	42,451	38,600	38,687	43,413
Land (including residential lots of housing development projects)	土地	76,824	78,688	78,885	80,877	82,997	72,633	75,295	76,163	75,842	83,417
Rental Housing	集合住宅	424,718	482,639	525,243	527,267	531,251	454,209	402,045	431,989	479,115	521,029
Condominiums (for sale)	マンション	92,337	131,380	107,113	114,921	99,902	138,064	122,207	140,059	148,302	147,734
Commercial Facilities	商業施設	298,804	312,262	371,638	404,289	451,641	505,786	523,355	515,130	527,280	595,665
Logistics, Business & Corporate Facilities	事業施設	224,080	286,922	265,300	310,316	381,286	430,748	379,494	453,920	422,467	489,439
Total	合計	1,470,975	1,649,765	1,720,394	1,814,277	1,925,518	1,975,150	1,863,934	1,976,165	2,006,066	2,149,713

Gross Profit Ratio by Business Segment (Non-Consolidated) 事業別 売上総利益率

		'15/03	'16/03	'17/03	'18/03	'19/03	'20/03	'21/03	'22/03	'23/03	'24/03
Single-Family Houses	住宅	17.9	18.9	19.2	20.0	19.9	19.0	17.9	17.6	17.1	14.7
Custom-built houses	戸建住宅	22.8	24.2	23.7	24.8	24.4	22.9	22.3	21.0	19.5	17.8
Houses in housing development projects	分譲住宅	15.4	16.6	18.9	19.2	17.9	15.2	13.5	14.8	13.4	5.6
Land (including residential lots of housing development projects)	土地	4.8	4.2	4.7	5.8	7.5	8.7	8.0	9.3	12.9	13.1
Rental Housing	集合住宅	24.3	24.4	25.7	27.2	25.5	26.2	25.2	23.4	22.9	24.4
Condominiums (for sale)	マンション	22.0	19.5	21.1	17.1	18.7	15.2	14.8	15.5	18.6	20.7
Commercial Facilities	商業施設	25.2	27.5	28.4	29.9	29.7	27.9	25.9	24.8	22.9	21.5
Logistics, Business & Corporate Facilities	事業施設	19.1	23.4	24.8	27.2	24.2	28.6	28.4	27.1	23.6	27.3
Total	合計	21.6	22.8	23.9	25.1	24.3	24.3	23.4	23.1	22.2	22.6

Notes: 1. In the Rental Housing, Condominiums, Commercial Facilities, and Logistics, Business & Corporate Facilities businesses, the figures in the charts include land and buildings.
 Although Environment and Energy and Other Businesses have been omitted from the charts since they had no material impact on the total amounts, the total amounts have been calculated including their results.
 2. We reclassified our business segments in the fiscal year ended March 31, 2020.

注: 1. 集合住宅・マンション・商業施設・事業施設は、土地・建物を含みます。また、「環境エネルギー」「その他」は合計金額に与える影響が軽微な為、省略していますが、「合計」の欄には、各々の数値を含んで算出しています。
 2. 2020/3月期より、新セグメントで記載しています。